

OVERBROOK At-a-Glance

Overbrook, a horizontally-integrated professional services firm, provides business improvement services for a diverse range of laboratories throughout North America and the world. Founded in 2001, the firm is known for its knowledge, breadth of experience and high level of customer service.

Company website:
www.theoverbrookgroup.com

Founded: 2001

Mission: Horizontally-integrated professional laboratory services firm

Our corporate purpose which serves as a standard every day is to create value by helping our client-companies do their science.

Operating Groups:

- **Overbrook Support Services:**
analytical instrumentation services
- **Overbrook Advisory Services:**
consulting services
- **Overbrook Scientific:**
sales and product marketing services

Number of states conducted business: 41

Number of countries (outside U.S.): 24

Asset Categories: Mass spectrometry and chromatographic analytical techniques, featuring LCMS, GCMS, HPLC, ICPMS, LCMSMS, LC, GC, ICP, LDTD, Auto samplers, Headspace, TOC, NMR, Detectors, and others.

Instruments: AB/Sciex, Agilent, Shimadzu, Thermo, Waters/Micromass, PerkinElmer, and others.

Recent Achievements:

- Provided for a state and federally licensed alcohol and drugs of abuse testing lab with sites nationwide: lease options for purchase of multiple instrumentation: LC-MS/MS, HPLC, plus a maintenance service contract on both front and back end instrumentation.
- Launches Overbrook Advisory Services operating group.
- Becomes authorized distributor for Arxspan software including ArxLab Notebook and ArxLab Registration software services.
- Conducted for US Government agency, an evaluation, upgrade and bench repair of multiple analytical platforms prior to shipment and installation to Southwest Asia.
- A recently-launched and funded biotech spin out from MIT was advised of suitable analytical instrumentation to purchase, for their initial R&D, and then sourced, supplied and installed the instrumentation in their Cambridge, MA facility.
- Appraisal of an environmental laboratory instrumentation and equipment prior to sale of entire facility to new management and investors.
- Presented all-day on-site mass spectrometry training and familiarization at a NJ life sciences firm.
- Conducted relocation planning, scheduling, and move of mass spectrometry instrumentation for state university BioChemistry lab. Provided re-installation and IQ/OQ.
- Secured a comprehensive evaluation of LDTD® ion source by RTI International (funded by Dept. of Justice). RTI International representatives presented findings at 2013 Society of Forensic Toxicology (SOFT) conference in Orlando, FL .
- Appraised laboratory equipment of an environmental laboratory of Replacement Cost and Fair Market Value (FMV) in preparation of laboratory for sale.
- Produced seminar series with United States Pharmacopeia (USP) and Phenomenex, to educate users in various chemical, environmental, pharmaceutical and food safety industries on the utility of the HTA line of robotic autosamplers.
- Pricing, training and spare parts Lab Report produced for analytical instruments to be housed in a Saudi Arabian petroleum refinery laboratory.
- Placed LDTD® ion source into US Government law enforcement agency for toxicology research.